

# 53rd ANNUAL REPORT



Branches: □AGRA□ AHMEDABAD□ ASANSOL□ BANGALORE□ BARODA□ BATHINDA□ BHILWARA□ BHUBANESWAR□ CALICUT□ CHANDIGARH□ CHENNAI□ COCHIN□ COIMBATORE□ CUTTACK□ DHANBAD□ GANDHIDHAM□ GUWAHATI□ HISAR□ HUBLI□ HYDERABAD□ JAIPUR□ JALANDHAR□ JAMSHEDPUR□ JODHPUR□ KANPUR□ KOLHAPUR□ KOLKATA□ KOTA□ LUDHIANA□ MADURAI□ MANGALORE□ NAGPUR□ NAVI MUMBAI□ NEW DELHI□ PATNA□ PUNE□ RAIPUR□ RAJKOT□ RANCH□ SALEM□ SAMBALPUR□ SILIGURI□ SURAT□ TRICHY□ TIRUNELVELI□ UDAIPUR□ VARANASI□ VIJAYAWADA



**BOARD OF DIRECTORS** 

Sri S NARAYANAN

Sri S RAM

Sri V GOPAL AKRISHNAN\*

Sri ANANTH RAMANUJAM

Sri S RAVINDRAN

Sri S PRASAD#

Sri N KRISHNAN **Managing Director** 

Chairman

COMMITTEES OF THE BOARD

**Audit Committee** 

Sri V GOPAL AKRISHNAN\* Chairman

Sri S RAVINDRAN

Sri N KRISHNAN

Sri S PRASAD\$

Shareholder / Investor Grievance Committee

Sri S NARAYANAN Chairman

Sri N KRISHNAN

GENERAL MANAGER - FINANCE

Sri G V KRISHNA MOHAN

**DEPUTY GENERAL MANAGER - ACCOUNTS** 

Sri U RAVINDRANATH

**SECRETARY** 

Sri B SHANMUGASUNDARAM

**AUDITORS** 

M/S SUNDARAM & SRINIVASAN Chartered Accountants, Chennai

**BANKERS** 

STATE BANK OF INDIA and STATE BANK OF MYSORE

REGISTERED & CORPORATE OFFICE

"Sundaram Towers" III Floor #46, Whites Road

Chennai - 600 014

**WEBSITE** 

www.impal.net

\*Resigned effective April 30, 2007

#Co-opted on April 26, 2007

<sup>\$</sup> With effect from April 30, 2007

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## **EXECUTIVES**

Sri P HARIHARAN Vice President (Marketing)
Sri L KUMAR Vice President (Marketing)
Sri V RAMAKRISHNAN Vice President (Marketing)

Sri T K SUNDARARAJAN Senior Advisor

Sri R SUNDARARAJAN
Asst. General Manager
Sri S R SWAMINATHAN
Asst. General Manager
Sri L SRINIVASAN
Asst. General Manager

Sri V SRIDHAR Asst. General Manager (Systems & Materials)

Sri MUKESH RASTOGI
Senior Area Manager
Sri R SIVARAMAN
Senior Area Manager
Sri S P SRIVASTAVA
Senior Area Manager
Sri M S HARIGOPAL
Senior Area Manager

Sri N SUNDARAM
Senior Area Manager (Accounts)
Sri R RAMAN
Senior Area Manager (Accounts)

Sri M PARAMESWARAN Senior Area Manager (Accounts & Information Systems)

## FINANCIAL HIGHLIGHTS Rs. in Lakhs

Particulars	2002-03	2003-04	2004-05	2005-06	2006-07
Share Capital	208.00	208.00	415.98	415.98	415.98
Reserves & Surplus	5047.42	5673.83	6148.66	6723.57	7387.56
Net Worth	5255.42	5881.83	6564.64	7139.55	7803.54
Capital Employed	5630.19	6200.41	6884.64	7812.75	8644.51
Sales	17975.39	19281.69	21349.62	20707.03	22702.44
Profit before tax	1287.00	1402.95	1517.06	1382.93	1639.36
Profit after tax	820.53	919.72	1014.84	906.94	1093.36
Dividend Amount	312.00	260.00	291.19	291.19	374.39
Dividend %	150	125	70	70	90
Earnings per Share (Rs.)	39.45	44.22	24.40	21.80	26.28
Book Value Per Share (Rs.)	252.66	282.78	157.81	171.63	187.59





## NOTICE TO SHAREHOLDERS

NOTICE is hereby given that the **Fifty-third Annual General Meeting** of the Shareholders of the Company will be held at **10:25 a.m.** on **Friday**, **the 7**<sup>th</sup> **day of September 2007**, at the Music Academy, 168 (Old No.306), T T K Road, Chennai – 600 014, to transact the following business:

## **Ordinary Business**

- 1. To receive and adopt the audited statement of accounts for the year ended 31st March, 2007 and to consider the reports of the Directors and Auditors thereon.
- 2. To declare a final dividend.
- 3. To elect a Director in the place of Sri S Narayanan, who retires by rotation and being eligible, offers himself for re-election.
- 4. To consider and if thought fit, to pass with or without modification the following resolution as an Ordinary Resolution:

"RESOLVED THAT M/s Sundaram & Srinivasan, Chartered Accountants, the retiring Auditors be and are hereby reappointed as Statutory Auditors of the Company to hold office from the conclusion of this meeting upto the conclusion of the next Annual General Meeting of the Company on such remuneration as may be decided by the Board of Directors exclusive of out of pocket expenses and levies such as service tax."

## **Special Business**

5. To consider and if thought fit, to pass with or without modifications, the following Resolution as an Ordinary Resolution:

"RESOLVED THAT Sri S Prasad be and is hereby appointed as a Director of the Company liable to retire by rotation."

6. To consider and if thought fit, to pass with or without modifications, the following Resolution as an Ordinary Resolution:

"RESOLVED THAT in accordance with the provisions of Sections 198, 269, 309 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956, approval of the Company be and is hereby given for the reappointment of Sri N Krishnan as the Managing Director of the Company for a period of 5 years with effect from 05<sup>th</sup> July 2007 up to 4<sup>th</sup> July 2012 as per the terms set out hereunder: -

a) Sai	lary
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 Rs.1,52,000/- (Rupees One Lakh Fifty Two Thousand only) per month effective 1<sup>st</sup> April 2007 in the scale of Rs.1,50,000/- to Rs.2,50,000/-. Annual increase will be effective 1<sup>st</sup> April every year with the quantum decided by the Board of Directors.

b) Commission

- Subject to a ceiling of 1.5% on the net profits of the Company for the financial year, the quantum whereof to be determined by the Board of Directors.

c) Perquisites

- As detailed in the annexure to the Explanatory Statement

By Order of the Board

Chennai 16<sup>th</sup> July 2007 B Shanmugasundaram Secretary

## EXPLANATORY STATEMENT UNDER SECTION 173 OF THE COMPANIES ACT, 1956

## Item No.5

Sri S Prasad was appointed as Additional Director on 26th April 2007. Pursuant to Section 260 of the Companies Act, 1956, Sri S Prasad holds office up to the date of the forthcoming Annual General Meeting. A notice under Section 257 of the Companies Act, 1956 has been received from a member signifying his intention to propose the appointment of Sri S Prasad as a Director of the Company. The Board of Directors recommend his appointment.

### **Interest of Directors**

None of the Directors, except Sri S Prasad is concerned or interested in the resolution.

#### Item No.6

At the Annual General Meeting held on 12<sup>th</sup> August 2002, Sri N Krishnan was appointed as Managing Director with effect from 05.07.2002 for a period of 5 years. The Board of Directors at their meeting held on 26.04.2007 have re-appointed Sri N Krishnan as the Managing Director of the Company for a period of 5 years commencing from 05.07.2007, on the terms set out in the resolution.

The term of office / remuneration payable to the Managing Director by way of Salary, Commission and Perquisites (as given in annexure) are within the specified limits laid down in Schedule XIII of the Companies Act, 1956 and requires Members approval. Accordingly, the said resolution is submitted for your consideration.

#### Interest of Directors

None of the Directors except Sri N Krishnan and Sri S Narayanan, who is related to him, is concerned or interested in the resolution.

By Order of the Board

Chennai 16<sup>th</sup> July 2007 B Shanmugasundaram Secretary

# Annexure to the Explanatory Statement Details of Perguisites referred to in the Resolution No.6

- 1. Free use of furnished accommodation owned or leased by the Company with amenities including Water, Gas, Electricity and Furnishings. If no accommodation is provided, the Managing Director is entitled to House Rent Allowance subject to a ceiling of 70% of his salary. The expenditure incurred by the Company on Water, Gas, Electricity and Furnishings will be evaluated as per Income Tax Rules, 1962.
- 2. Medical Reimbursement for self and family including premium payable for medical insurance in accordance with the rules of the Company.
- 3. Leave Travel Concession for self and family once in a year in accordance with the rules of the Company. Explanation: Family means the spouse, dependent children and dependent parents of the appointee.
- 4. Sitting Fee for attending the meeting of Board of Directors and Committee thereof, as applicable to other Directors.
- 5. Fees of clubs subject to a maximum of two clubs. This will not include admission fee and life membership fee.
- 6. Personal Accident Insurance as per the rules of the Company.
- 7. Contribution to Provident Fund, Superannuation Fund or Annuity Fund and payment of Gratuity as per the rules of the Company.
- 8. Encashment of leave at the end of the tenure.

# IMPAL



- Provision of Cars with driver for Company business, the value of which will be evaluated as per Income-tax Rules, 1962.
- 10. Provision of telephone at the residence of the Managing Director.
- 11. Such other perquisites, benefits and amenities as may be provided by the Company to the other senior executives from time to time.

# PARTICULARS OF THE DIRECTORS SEEKING APPOINTMENT /RE-APPOINTMENT IN THE FORTHCOMING ANNUAL GENERAL MEETING PURSUANT TO CLAUSE 49 OF THE LISTING AGREEMENT

### 1. Item No.3 of the Notice

Name of the Director : Sri S Narayanan

Age : 82 years

Sri S Narayanan has been on the Board of the Company since 1965. He is the Chairman of the Board as well as the Chairman of Shareholders / Investor Grievance Committee. He also served as the Chairman of the Audit Committee. Sri S Narayanan is having over six decades of experience in automobile industry particularly in the distribution of automobile spare parts. He is a Member, Managing Committee of Motor Vehicle & Allied Industries Association, Chennai. Sri S Narayanan holds 1608 shares individually and 19744 shares jointly with others.

## Details of other Directorships held by him:

- a) TVS Srichakra Limited
- b) Lucas Indian Service Limited
- c) Sundaram Finance Limited
- d) Sundharams Private Limited

## Committee Membership in other Companies:

TVS Srichakra Limited - Chairman, Shareholders / Investor Grievance Committee

#### 2. Item No.5 of the Notice

Name of the Director : Sri S Prasad Age : 59 years

Qualification : Fellow Chartered Accountant

Sri S Prasad was appointed as Additional Director of the Company on 26<sup>th</sup> April 2007. He started his career as a Finance professional in industry and thereafter commenced independent practice from 1981. In this capacity, he now handles audits of reputed corporates. His special interests are with JVs and FDI. Sri S Prasad holds 480 equity shares in the Company.

### Details of other Directorships held by him:

Wheels India Limited

#### Committee Membership in other Companies:

Wheels India Limited - Chairman, Audit Committee

#### 3. Item No.6 of the Notice

Name of the Director : Sri N Krishnan Age : 54 years

Sri N Krishnan is a B.E. (Mechanical Engineering), with an MBA and MS from the University of Southern California at Los Angeles. Having served as General Manager (Sales) in Axles India Limited, he joined IMPAL in December 1993 as General Manager. Sri N Krishnan was inducted into the Board as Deputy Managing Director from 24.07.1997. His initial appointment as Managing Director was from 1<sup>st</sup> July 1999 and was later re-appointed on 05.07.2002 for a period of 5 years.

He does not hold Directorship in any other Company. Sri N Krishnan holds 8264 shares jointly with others.

#### DIRECTORS' REPORT TO THE SHAREHOLDERS

Dear Shareholders.

Your Directors are pleased to present the **53**<sup>rd</sup> **Annual Report** together with the Audited Accounts for the year ended 31<sup>st</sup> March 2007.

Rs. in Lakhs

Financial Results	31.03.2007	31.03.2006
Profit before tax	1639.36	1382.93
Less: Provision for earlier years	15.83	7.90
Less: Provision for taxation (including deferred tax)	530.17	468.09
Profit after Tax	1093.36	906.94
Add : Balance in P&L Account brought forward from previous year	294.82	319.91
Profit available for appropriation	1388.18	1226.85
Appropriations		
Dividend - Interim - Final	291.19 83.20	291.19 —
Dividend Tax (including surcharge)	54.98	40.84
General Reserve	600.00	600.00
Surplus Balance in Profit & Loss Account	358.81	294.82

### **Performance**

The Sales turnover of the Company for the year ended 31<sup>st</sup> March 2007 at **Rs. 22702.44** lakhs was higher than that achieved during the previous year by 9.64%. The previous year turnover was Rs.20707.03 lakhs.

The Profit before tax (PBT) for the year under review saw a growth of 18.5% to Rs.16.39 Crores from that of Rs.13.83 Crores achieved during the preceding year. The Profit after tax (PAT) also saw a growth of 20.5%, to Rs.10.93 Crores from Rs.9.07 Crores. Both the PBT and the PAT are the highest for your Company.

#### Dividend

The Board of Directors in March 2007 have declared and paid an Interim Dividend of Rs.7/- per equity share on 27<sup>th</sup> March 2007. Your Directors are now pleased to recommend a final dividend of 20%. Together, the total dividend aggregates to 90% for the year ended 31<sup>st</sup> March 2007, on the paid up capital of Rs. 415.98 lakhs. The dividend, together with a dividend tax of Rs.54.98 lakhs absorbs a sum of Rs.429.37 lakhs.

## Permitted Trading in the Bombay Stock Exchange

Effective 28th December 2006, the shares of your company have been admitted for trading in the Bombay Stock Exchange (BSE) under the Permitted Trading Category.





## **Delisting of Equity Shares from the Madras Stock Exchange**

The Company's shares were delisted from the Madras Stock Exchange with effect from 7<sup>th</sup> March 2007 in accordance with SEBI (Delisting of Securities) Guidelines, 2003 for voluntary delisting. The shares of your company are frequently traded on the National Stock Exchange and the Bombay Stock Exchange. Since there has been no trading on the Madras Stock Exchange (MSE) from April 2004, the shares have been delisted from MSE.

## **Management Discussion and Analysis**

The Indian Economy continued to do well during 2006-07. The Gross Domestic Product (GDP) growth is estimated to have grown at 9.4%, exceeding the 9% growth achieved during 2005-06. All sectors excepting the agricultural sector grew at double-digit rates. Manufacturing sector did exceedingly well, with a growth rate estimated at 12%.

All segments in the automotive sector contributed to the growth with the Medium and Heavy duty commercial vehicles registering an impressive growth of 33% (previous year 4.5%); Light commercial vehicles (LCVs) grew at 34% versus 19.7% of the previous year; Cars and Multi Utility Vehicles (MUVs) had a growth of 21% versus 7.7% of the previous year. Multi Axle vehicles contributed to the growth in the Heavy Commercial Vehicle segment while the one-ton segment vehicles contributed in a substantial manner for the Light Commercial Vehicle sector.

The Value Added Tax (VAT) roll-out continued during the year under review and VAT was introduced in Jharkhand, Gujarat, Rajasthan and Chattisgarh from 1<sup>st</sup> April 2006 and in Tamilnadu from 1<sup>st</sup> January 2007. In many of the States, the VAT system, in addition to hiking the tax payable for automobile parts from an average of 9% to 12.5%, also brought into the net, dealers who were earlier not part of the system. Our turnover therefore, in the introductory year dipped in these States other than Tamilnadu.

The Company also did some restructuring in the product lines handled and due to lack of viability exited a major engine component segment. While this had an effect of diminishing our turnover, it did not affect profits.

Inspite of the above factors, the Company registered a 10% growth in the sales and a 20% growth in profits.

On the taxation front, Central Salestax (CST) has been reduced from 4% to 3%. from 1st April 2007. We have passed on this benefit to trade in most of the States.

#### IT Initiatives

The concept and system of centralized purchase orders from the Head Office, on behalf of all branches, to the suppliers via the Internet, was introduced during the year under review. Further improvements are under consideration to step up the ordering / indenting frequency by the branches.

## Internal Control Systems

The Company has an effective Internal Audit System and Internal Audit teams visit the branches regularly to check compliance. Internal Audit meetings involving all departments are held regularly and reports submitted to the Audit Committee of the Board.

The Audit Committee of the Board met 5 times during the year under review with the internal auditors and statutory auditors to review amongst others, internal control systems and procedures.

#### Human Resources

We are witnessing a lot of migration of trained people from trade segment to other segments of the economy. To contain this, the Company has revised its pay packages to all its key personnel, both at the branch level and at the Head Office. This will increase our wage costs from the fiscal year 2007-08. The management continues to have cordial relations with all its employees.

## **Corporate Governance**

A detailed report on corporate governance, together with a certificate from the Statutory Auditors in compliance with Clause 49 of the Listing Agreement is attached, forming part of this report.

#### **Directors**

Your Directors have co-opted Sri S Prasad, a practicing Chartered Accountant as an Additional Director of the Company. His appointment requires the approval of the Members at the ensuing Annual General Meeting.

Sri S Narayanan, Director, retires by rotation and being eligible, offers himself for re-election.

#### **Auditors**

The Auditors, M/s Sundaram & Srinivasan, Chartered Accountants, Chennai, retire and are eligible for re-appointment. A certificate under Section 224(1B) of the Companies Act, 1956 has been received from them.

## Information as per Section 217(1)(e) of the Companies Act, 1956

Your Company has no activity relating to conservation of energy or technology absorption. During 2006-2007, the Company did not have any foreign exchange earnings or outgo other than travel and subscription expenses.

#### Personnel

There is no employee, particulars of whom are to be furnished under Section 217(2A) of the Companies Act, 1956.

## Directors' responsibility statement

As required under Section 217(2AA) of the Companies Act, 1956, your Directors state that:

- i) in the preparation of the annual accounts, the applicable accounting standards have been followed.
- the Directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year ended 31st March, 2007 and of the profit of the Company for that year.
- the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- iv) the Directors have prepared the annual accounts on a going concern basis.

## Acknowledgement

Your Directors express their grateful appreciation for the co-operation and support received from suppliers, dealers and also the bankers State Bank of India and State Bank of Mysore.

The Directors place on record their appreciation for the sincere and dedicated services rendered by all the staff and executives of the Company.

On behalf of the Board of Directors

Chennai S Narayanan 16<sup>th</sup> July 2007 Chairman





## AUDITORS' REPORT TO THE MEMBERS OF M/S.INDIA MOTOR PARTS & ACCESSORIES LTD.

- 1. We have audited the attached Balance Sheet of M/S.INDIA MOTOR PARTS & ACCESSORIES LTD., as at 31<sup>st</sup> March 2007, the Profit & Loss Account and also the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with Auditing Standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the Accounting Principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order 2003 issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the annexure referred to above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b) In our opinion, proper books of account as required by law have been kept by the company so far as appear from our examination of those books;
  - c) The Balance Sheet, Profit & Loss account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - d) In our opinion, the Balance Sheet, Profit and Loss account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956;
  - e) On the basis of written representations received from the Directors as on 31st March, 2007 and taken on record by the Board of Directors, we report that none of the Directors are disqualified as on 31st March, 2007 from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956;
  - f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the matter so required and give a true and fair view in conformity with the Accounting Principles generally accepted in India:
    - (i) In the case of the Balance Sheet, of the State of Affairs of the Company as at 31st March, 2007;
    - (ii) In the case of the Profit and Loss account, of the Profit for the year ended on that date, and
    - (iii) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For Sundaram & Srinivasan
Chartered Accountants

Chennai 16<sup>th</sup> July 2007 **M Padhmanabhan** *Partner*Membership No.13291

#### ANNEXURE TO THE AUDITORS' REPORT OF M/S.INDIA MOTOR PARTS & ACCESSORIES LTD.

Referred to in paragraph 3 of our report of even date

- 1. (a) The company is maintaining proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) According to the information and explanations given to us, there is a regular programme of verification of fixed assets which, in our opinion is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies between the book records and the physical inventory have been noticed in respect of the fixed assets physically verified.
  - (c) There was no substantial disposal of fixed assets during the year.
- 2. (a) Physical verification of inventory has been conducted at reasonable intervals by the management.
  - (b) The procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
  - (c) The company is maintaining proper records of inventory and the discrepancies noticed during the physical verification of inventory between the physical stock and the book records were not material in relation to the size of operations of the company.
- 3. The company has not granted/taken any secured or unsecured loans, to/from the companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.
- 4. The company has got adequate internal control system commensurate with the size and the nature of its business for the purchase of inventory, fixed assets and for the sale of goods and services. During the course of audit, we have not observed any continuing failure to correct major weaknesses in internal control system.
- 5. (a) The particulars of Contracts or Arrangements reported in Section 301 of the Act have been entered in the register required to be maintained under that Section and
  - (b) The transactions made in pursuance of such Contracts and Arrangements have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 6. The Company has not accepted any deposits from the public during the year covered by our audit report. The company has complied with the provisions of Section 58A, 58AA or any other relevant provisions of the Companies Act, 1956. To the best of our knowledge and according to the information and explanations given to us, no order has been passed by the Company Law Board or National Company Law Tribunal or Reserve Bank of India or any Court or any other Tribunal.
- 7. In our opinion, the Company has an internal audit system commensurate with its size and nature of its business.
- 8. This being a trading company, the rules made by the Central Government for the maintenance of cost records under Section 209 (1) (d) of the Companies Act, 1956 are not applicable.
- 9. (a) According to the information and explanations given to us, the company is regular in depositing with appropriate authorities undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax and other material statutory dues applicable to it.
  - (b) As at 31st of March, 2007 according to the records of the company, the disputes are as follows:
    - 1. Sales tax in Kerala for the year 1998 1999 is pending with Tribunal for Rs.1,71,299/- and for the year 1999 2000 is pending with Deputy Commissioner (Appeals) for Rs.3,74,574/-
    - 2. Sales tax in Jharkhand for the year 1999 2000 & 2000 2001 is pending with Deputy Commissioner (Appeals) for Rs.1,99,521/- & Rs.2,22,772/- respectively.





## **ANNEXURE TO THE AUDITORS' REPORT (Contd.)**

- 3. Sales tax in Orissa for the year 1996 1997 & 1998 1999 is pending with the Tribunal for Rs.18,041/ & Rs.1,14,313/- respectively.
- 4. Sales tax in Bihar for the year 2000 2001 is pending with Joint Commissioner of Commercial taxes for Rs.4,41.804/-
- 10. The Company has neither accumulated losses as at 31st March, 2007 nor has incurred any cash losses during the financial year ended on that date and in the immediately preceding financial year.
- 11. Based on our audit and on the information and explanations given by the management we are of the opinion that the company has not defaulted in the repayment of its dues to bankers during the year.
- 12. The company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. The provisions of any special statute applicable to chit fund / nidhi / mutual benefit fund /societies are not applicable to the Company.
- 14. In our opinion and according to information and explanations given to us the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of Clause 4 (xiv) of the Companies (Auditor's Report) Order 2003 are not applicable to the Company.
- 15. According to the information and explanations given to us the company has not given any guarantees for loans taken by others from banks or financial institutions.
- 16. The Company has not raised any term loans during the year.
- 17. Based on the information and explanations given to us and on an overall examination of the Balance Sheet of the Company, in our opinion there are no funds raised on a short term basis which have been used for long term investment.
- 18. The Company has not made any preferential allotment of shares to parties and Companies covered in the register maintained under section 301 of the Companies Act, 1956 during the year.
- 19. The Company has not issued any debentures during the year.
- 20. The Company has not raised any money by public issue during the year.
- 21. Based upon the audit procedures performed and information and explanations given to us, we report that no fraud on or by the company has been noticed or reported during the course of our audit.

For Sundaram & Srinivasan Chartered Accountants

Chennai 16<sup>th</sup> July 2007 **M Padhmanabhan**Partner

Membership No.13291

BALANCE SHEET	AS AT 31 <sup>ST</sup> MARCH , :					
		Schedule No.		31.03.2007 Rs.in lakhs		31.03.2006 Rs.in lakhs
SOURCES OF FUN	DS					
1. Shareholders' F	unds:					
(a) Capital (b) Reserves a	nd Surplus	1 2	415.98 7,387.56		415.98 6,723.57	
(5) 110001100 a	na Garpias	_		7,803.54	<del></del>	7,139.55
2. Deferred Tax Lia	ability (Net)			60.59	)	36.42
3. Loan Funds:						
Secured Loans	3	3		780.38	_	636.78
	Total			8,644.51	_	7,812.75
APPLICATION OF F	UNDS					
1. Fixed Assets	,	4	4 626 40		1 627 05	
(a) Gross Block (b) Less: Depre			1,626.18 583.27		1,637.85 553.48	
(c) Net Block				1,042.91		1,084.37
2. Investments		5		3,415.52	!	3,406.72
3. Current Assets,	Loans & Advances					
(a) Current Ass		6	5,121.27		4,686.42	
(b) Loans & Ad	vances	7	770.09		469.07	
			5,891.36		5,155.49	
	Liabilities & Provisio					
(a) Current Lia (b) Provisions	bilities	8 9	1,528.62 176.66		1,490.13 343.70	
(b) Flovisions		9				
Net Current As	sets		1,705.28	4,186.08	1,833.83	3,321.66
Notes on acco	Total	15		8,644.51	-	7,812.75
	referred to above an		ed thereto for	m an integr	al part of the B	alance Sheet.
				3		
S Narayanan	Ananth Ramanujan		indranath		As per our	attached Report
Chairman	S Ravindran	Dy. Ge	neral Manager	- Accounts		of even date  M &SRINIVASAN  red Accountants
<b>N Krishnan</b> <i>Managing Director</i>	S Prasad Directors		B Shanmugasundaram M Padhma Secretary Partner			Ihmanabhan r ership No: 13291
Chennai 16 <sup>th</sup> July, 2007						





As per our attached Report

## PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2007

	Schedule No.	Year ended 31-03-2007 Rs.in lakhs	Year ended 31-03-2006 Rs.in lakhs
NCOME			
Sales - Less Returns (Net)		22,702.44	20,707.03
Operating Income		91.35	95.79
Ion Operating Income	10	207.42	77.06
nterest	14	2.14	6.35
		23,003.35	20,886.23
XPENDITURE			
Cost of Sales - Parts & Accessories	11	19,985.42	18,168.95
Stablishment Charges	12	626.91	607.87
Administrative & Other Expenses	13	688.76	662.64
Depreciation		62.90	63.84
		21,363.99	19,503.30
Profit for the year (Before Tax)		1,639.36	1,382.93
ess: Provision made for earlier years		15.83	7.90
ess: Provision for Taxation (includes Wealth tax Rs.0.09 lakhs previous year Rs.0.08 lakhs)	-	490.00	460.00
Add) / Less: Provision for Deferred Tax ess: Provision for Fringe Benefit Tax		24.17 16.00	(7.41) 15.50
let Profit after Tax		1,093.36	906.94
add: Balance brought forward from previous	ous year	294.82	319.91
Profit Available for Appropriation		1,388.18	1,226.85
APPROPRIATIONS:			
nterim Dividend		291.19	291.19
Dividend Tax (including Surcharge)		40.84	40.84
inal Dividend		83.20	-
Dividend Tax (including Surcharge)		14.14	-
General Reserve		600.00	600.00
Surplus-Balance carried to Balance Shee	et	358.81	294.82
lotes on accounts	15	1,388.18	1,226.85
ioles on accounts	10		

The schedules referred to above and notes attached thereto form an integral part of the Profit and Loss account.

Chairman	S Ravindran	Dy. General Manager - Accounts	of even date For SUNDARAM &SRINIVASAN Chartered Accountants
N Krishnan	S Prasad	B Shanmugasundaram	M Padhmanabhan Partner Membership No: 13291
Managing Director	Directors	Secretary	

**U** Ravindranath

Chennai 16<sup>th</sup> July, 2007

S Narayanan Ananth Ramanujam

SCHEDULES		24 02 2007		4.02.2002
		31.03.2007 Rs. in Lakhs		1.03.2006 s. in Lakhs
		S. III LAKIIS		S. III Lakiis
Schedule No. 1				
SHARE CAPITAL				
Authorised: 100,00,000 Equity Shares of Rs. 10/-each		1,000.00		1,000.00
Issued, Subscribed and Paid up: 41,59,800 Equity Shares of Rs. 10/- each fully paid up (Includes 34,69,800 Equity Shares of Rs.10/- each allotted as fully paid up by way of Bonus Shares by Capitalisation of Reserves)		415.98		415.98
Schedule No. 2				
RESERVES AND SURPLUS				
Capital Reserve: As per Last Balance Sheet		378.75		378.75
General Reserve: As per Last Balance Sheet Add: Transfer from Profit & Loss Account	6050.00 600.00	6650.00	5,450.00 600.00	6,050.00
Surplus as per Profit & Loss Account		358.81 7,387.56		294.82 6,723.57
Schedule No. 3				
SECURED LOANS				
Loan from Banks Cash Credit		780.38		636.78
(Secured by hypothecation of book debts and stock)		780.38		636.78
Schedule No. 4		100.30		

FIXED ASSETS Rs. in Lakhs

		GROSS	BLOCK		DEPRE	CIATION	NET BI	_OCK
Description	As at	Additions	Deductions	Balance	For the	Upto	As at	As at
	01/04/2006	during	during	as on	Year	31/03/2007	31/03/2007	31/03/2006
		the year	the year	31/03/2007				
Land	210.35	-	-	210.35	-	-	210.35	210.35
Leasehold land &								
Building	76.92	-	-	76.92	1.24	24.18	52.74	53.98
Buildings	844.80	-	-	844.80	27.16	197.48	647.32	674.48
Plant & Machinery	78.93	2.19	2.67	78.45	5.53	44.55	33.90	37.84
Electrical Fittings	21.84	0.10	0.18	21.76	0.96	16.45	5.31	6.17
Office Equipment	150.29	3.05	8.13	145.21	8.82	122.01	23.20	29.17
Furniture & Fixtures	165.84	0.08	2.17	163.75	6.15	136.34	27.41	33.64
Vehicles	88.88	27.37	31.31	84.94	13.04	42.26	42.68	38.74
TOTAL	1,637.85	32.79	44.46	1,626.18	62.90	583.27	1,042.91	1,084.37
Previous Year	1,371.30	301.11	34.56	1,637.85	63.84	553.48	1,084.37	





## SCHEDULES

	31.03.2007	31.03.2006
R	s. in Lakhs	Rs. in Lakhs
Schedule No. 5		
INVESTMENTS		
Long Term ( at cost)		
In Government Securities / Trust Securities:	-	-
In Equity Shares:-		
Long Term - At Cost - Non trade - Fully paid:		
Quoted:		
Sundaram Finance Ltd.,		
6,94,231 equity shares of Rs. 10/- each.	715.04	715.04
<u>Unquoted:</u>		
Royal Sundaram Alliance Insurance Company Ltd.		
115,12,308 equity shares of Rs. 10/- each	1,151.23	1,151.23
Transenergy Ltd., 15,000 equity shares of Rs.100/- each	15.00	15.00
Current Investments: (at cost or market value, whichever is lower)		
<u>Unquoted:</u>		
Birla Sunlife Cash Manager Institutional Plan-Daily Dividend Reinvestment 6405156.48 Units of Rs.10/- each , Face Value Rs.640.64 Lakhs (purchased during the year)	640.64	-
Standard Chartered Fixed Maturity Plan -Qtly series 6 Dividend -250000 Units of of Rs.10 each Face Value of Rs.25 Lakhs (purchased during the year)	25.00	-
Reliance Fixed Horizon Fund I (Qtly Plan series IV Dividend Plan-1000000 Units Rs.10 each Face Value of Rs.100.00 Lakhs ( purchased during the year)	s of 100.00	-
Reliance Fixed Horizon Fund II (Qtly Plan series II Dividend Plan-750000 Units Rs.10 each Face Value of Rs.75.00 Lakhs ( purchased during the year)	of 75.00	-
HDFC Cash Management Fund -Call Plan -Dly Dividend Reinv -15373111.386 of Rs.1 each face value of Rs.160.29 Lakhs ( purchased during the year)	Units 160.29	-
HDFC Cash Management Fund -Savings Plan - Dly Dividend Reinv -1884175.032 Units of Rs.10 each face value of Rs.200.41 Lakhs (purchased during the year)	200.41	-
Standard Chartered Liquidity Manager - Daily Dividend Reinvestment -2578837.460 Units of Rs.10 each face value of Rs.257.91 Lakhs (purchased during the year)	257.91	-
UTI -Fixed Maturity Plan (Q FMP / 0107/1) Dividend Plan - 750000 Units of Rs.10 each Face value of Rs.75 Lakhs ( purchased during the year)	75.00	-
Standard Chartered Liquidity Manager Plus -Daily Dividend 19,510 Units of Rs.1,000 each face value of Rs.195.10 Lakhs	-	195.10
UTI Money Market Fund Daily Income Option - 12,57,374 Units of Rs.10 each Face value of Rs. 125.74 Lakhs	-	219.11

SCHEDULES			
INVESTMENTS (Contd.)		31.03.2007	31.03.2006
		Rs. in Lakhs	Rs. in Lakhs
UTI Fixed Maturity Plan (Q FMP /0106/II ) Dividend Plan 5,00,068 Units of Rs.10 each		-	50.01
UTI Fixed Maturity Plan (Q FMP /0306/I ) Dividend Plan 5,00,000 Units of Rs.10 each		-	50.00
Chola FMP -Series 3 ( Qtrly Plan -I ) Dividend 5,00,000 Units of Rs.10 each		-	50.00
Reliance Fixed Maturity Fund -Quarterly Plan III Series II -D 6,00,000 Units of Rs. 10/- each	iv	-	60.00
DSP Meryl Lynch Liquidity Fund Instituional Plan Dly.Div.Re 59,083 Units of Rs.1,000/ - each	inv	-	590.95
DSP Meryl Lynch Fixed Term Plan Series 1 C Dividend Grindlays Fixed Maturity 7th Plan B growth - 5,00,000 Units Rs.10/- each	of	-	50.00 50.00
JM Equity & Derivative Fund - Dividend 1,00,000 Units of Rs.10/- each		-	10.28
Deutsche Fixed Term Fund - Growth Option 7,50,000 Units Rs.10/- each	s of	-	75.00
Principal Deposit Fund Fixed Maturity Plan 7,50,000 Units J133 JM Fixed Maturity Plan -YSO1 , 5,00,000 Units of Rs.1			75.00 50.00
		3,415.52	3,406.72
Aggregate value of Investments Book value	ıe Market Val	lue Book value	Market Value
Quoted       715.0         UnQuoted       2,700.4	, -	715.04 2,691.68	2,693.62
Current Investments bought and sold during the year		Rs.	in Lakhs
<u>Name</u>	No.of Unit	ts <u>Face Value</u>	At Cost
DWS Money Plus Fund -Institutional Plan-Dly Div Reinv.	5002599.11	1 500.27	500.67
DWS Insta Cash Plus Fund -Institutional Plan-Dly Div Rein	v. 4992934.04	4 499.29	500.27
Lotus India Liquid Fund-Retail Weekly Dividend	303758.51	4 30.38	30.38
Sundaram Money Fund-Super Institutional Plan DRI Dly	54049529.39	5404.95	5456.46
Sundaram Money Fund-Institutional Plan DRI Dly	615293.68	61.53	
DSP ML Liquidity Fund Instl.Plan Daily Dividend Reinv.	91334.41		
DSP ML Liquid Plus Daily Dividend Reinv.	12621.41	2 126.21	126.24
DBS Chola Liquid Instl.Plan -Daily Dividend Reinv	3006539.05	300.65	301.58
C99 Chola FMP Series 3 ( Qrtly Plan III ) Dividend	1000000.00	100.00	100.00
Cas Chola i Mi Series 3 ( Qrity.i lati iii ) Dividend			
C99 Chola FMP Series 4 ( Qrtly.Plan III ) Dividend	750000.00	75.00	75.00





## SCHEDULES

INVESTMENTS (Contd.)  Current Investments bought and sold during the year (Con	td.) R:	s. in Lakhs	
Name	No.of Units	Face Value	At Cost
Reliance Liquid Fund -Treasury Plan-Retail Option			
-Daily Div. Reinv.	558242.680	55.82	85.06
Reliance Fixed Horizon Fund -Monthly Plan-			
Variosys Series Dividend	9350000.000	935.00	935.00
Reliance Fixed Horizon Fund -Qtly Plan B -			
Series III Dividend Option	1000000.000	100.00	100.00
Reliance Fixed Horizon Fund I -Qtly Plan I - Dividend Option	1000000.000	100.00	100.00
Reliance Fixed Horizon Fund -Qtly Plan B -			
Series I Dividend Option	1000000.000	100.00	100.00
Reliance Fixed Horizon Fund -Qtly Plan B -			
Series V Dividend Option	1000000.000	100.00	100.00
Reliance Fixed Horizon Fund I -Qtly Plan B -			
Series III Dividend Option	1000000.000	100.00	100.00
Reliance Fixed Horizon Fund I -Qtly Plan B -			
Series II Dividend Option	750000.000	75.00	75.00
Reliance Fixed Horizon Fund I -Qtly Plan B -			
Series IV Dividend Option	750000.000	75.00	75.00
Reliance Fixed Horizon Fund I -Qtly Plan -			
Series II Dividend Option	750000.000	75.00	75.00
SBI Magnum Insta Cash Fund -Daily Dividend Reinv.	5200684.852	520.07	871.08
SBI Magnum Insta Cash Fund -Weekly Dividend Reinv.	6397509.860	639.75	680.18
SBI Magnum Institutional Savings -Dividend	1153649.020	115.36	115.74
SBI Debt Fund Series -60 Days ( June '06) -Dividend Option	500000.000	50.00	50.00
Sundaram Fixed Term Plan Series VIII (30 Days) -Div. Plan	500000.000	50.00	50.00
Sundaram Fixed Term Plan Series X (30 Days) -Div. Plan	1500000.000	150.00	150.00
Sundaram BNP Paribas Fixed Term Plan Series			
IX (90 days) Div. Plan	500000.000	50.00	50.00
Sundaram BNP Paribas Fixed Term Plan Series			
XVII (90 days) Div. Plan	500000.000	50.00	50.00
Sundaram Fixed Term Plan Series VI June'06			
(100 Days) -Div. Plan	500000.000	50.00	50.00
HDFC Cash Management Fund -Savings Plan-Daily Dividend	d 12794661.320	1279.47	1,360.89
Standard Chartered Liquidity Manager Plus Daily Dividend	338961.588	3389.62	3,388.78
DWS Insta Cash Plus Fund -Daily Dividend Reinvestment	1365284.515	136.53	140.64
UTI Money Market Fund -Daily Income Option	547408.704	54.74	95.41
UTI Liquid Cash Plan Regular -Daily Income Option	4943.528	49.44	50.15
UTI Liquid Cash - Institutional Plan -Daily Income Option	217366.705	2173.67	2,215.78
UTI Fixed Maturity Plan (QFMP /0806/ II) Dividend Plan	750000.000	75.00	75.00
Standard Chartered Fixed Maturity -5th PLAN-Dividend	500000.000	50.00	50.00
JM Equity & Derivative Fund Dividend	3709.484	0.37	0.38

SCHEDULES		
	31.03.2007	31.03.2006
	Rs. in Lakhs	Rs. in Lakhs
Schedule No. 6		
CURRENT ASSETS		
Stock-in-Trade at cost or Net realisable value	2067.39	1,916.67
whichever is lower as Certified by the Management	2007.00	1,510.07
Goods-in-Transit (at cost)	184.58	121.63
Sundry Debtors -		
Over six months (unsecured) considered good	14.89	17.72
Others (unsecured) considered good	2010.54	1,935.61
Cash and Bank Balances:		
Cash and Cheques on Hand	268.61	185.91
With Scheduled Banks		
Current Accounts Fixed Deposit Accounts	199.62 2.37	134.62 2.37
Remittance in Transit	373.27	371.89
	5,121.27	4,686.42
Cahadula Na. 7	<u> </u>	1,000.12
Schedule No. 7		
LOANS AND ADVANCES		
Advances recoverable in cash or in kind		400.07
or for value to be received	770.09	469.07
	770.09	469.07
Schedule No. 8		
CURRENT LIABILITIES		
Sundry Creditors - for purchases	1144.00	1,181.63
- for expenses	91.15	89.64
- for others	213.03	197.25
Unclaimed Dividend* Unclaimed matured Fixed Deposits*	79.98 0.16	21.01 0.16
Interest accrued but not due on loans	0.16	0.16
(*There are no amounts outstanding to be credited	0.00	0.11
to Investor Education and Protection Fund.)	1,528.62	1,490.13
Schedule No. 9		
PROVISIONS		
Provision for Taxation (Net of Advance Tax and tax deducted at source)	79.32	11.67
Interim Dividend (Includes Dividend tax & Surcharge Rs.40.84 Lakhs)	-	332.03
Proposed Final Dividend (Includes Dividend tax & Surcharge Rs.14.14 Le	akhs) <b>97.34</b>	-
	176.66	343.70





Rs. i Schedule No.10  NON OPERATING INCOME  Dividend Receipts - Long Term Investments in Equity Shares Current Investments Profit on Sale of Assets  Profit on Sale of Investments Current Investments Current Investments Others  Schedule No.11  COST OF SALES-PARTS & ACCESSORIES  Dipening Stock Add : Purchases  Add : Purchases  Closing Stock  Add : Purchases  Closing Stock  Add : Purchases  Contribution to PF and Other Funds Contribution to PF and Other Expenses Contribution to PF and Other Expenses Contribution to PF and Other Funds Contribution to PF and Contrib		
Schedule No.10  NON OPERATING INCOME  Dividend Receipts - Long Term Investments in Equity Shares Current Investments Profit on Sale of Assets  Profit on Sale of Assets  Current Investments Current Investmen	31.03.2007	31.03.200
NON OPERATING INCOME Dividend Receipts - Long Term Investments in Equity Shares Current Investments Profit on Sale of Assets Profit on Sale of Investments Current Investments Current Investments Current Investments Others  Schedule No.11  COST OF SALES-PARTS & ACCESSORIES Dening Stock Less: VAT Credit available on Opening Stock Less: VAT Credit available on Opening Stock Less: Closing Stock Less: Closin	Rs. in Lakhs	Rs. in Lakh
Dividend Receipts - Long Term Investments in Equity Shares Current Investments Profit on Sale of Investments Current Investments Others  20 Schedule No.11  COST OF SALES-PARTS & ACCESSORIES Dening Stock Less: VAT Credit available on Opening Stock  Add: Purchases Less: Closing Stock  20,14 22,06 Schedule No.12 ESTABLISHMENT CHARGES Salaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  ADMINISTRATIVE & OTHER EXPENSES Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses  Directors' Sitting Fees Insurance Maintenance of Plant & Machinery Maintenance of Other Assets Constitions Constitions Constitions Constitution Constitution Schedule No.13 Contribution Constitution Con		
Long Term Investments in Equity Shares Current Investments Profit on Sale of Assets Profit on Sale of Investments Current Investments Others  Schedule No.11  COST OF SALES-PARTS & ACCESSORIES Dening Stock Less: VAT Credit available on Opening Stock Add: Purchases  Add: Purchases Less: Closing Stock Less:		
Current Investments Profit on Sale of Assets Current Investments Current Investments Current Investments Others  Schedule No.11  COST OF SALES-PARTS & ACCESSORIES Dening Stock Less: VAT Credit available on Opening Stock  Add: Purchases  Less: Closing Stock Less: Clo		
Profit on Sale of Investments Current Investments Others  Schedule No.11  COST OF SALES-PARTS & ACCESSORIES Dening Stock Less: VAT Credit available on Opening Stock Add: Purchases Less: Closing Stock Less:	95.22	10.4
Profit on Sale of Investments Current Investments Others  Schedule No.11  COST OF SALES-PARTS & ACCESSORIES  Dening Stock Less: VAT Credit available on Opening Stock Less: VAT Credit available on Opening Stock Less: Closing St	89.65	61.1
Current Investments Others  Checkedule No.11  COST OF SALES-PARTS & ACCESSORIES  Dening Stock Less: VAT Credit available on Opening Stock  Add: Purchases  Contribution to PF and Other Funds  Gratuity Staff Welfare Expenses  Contribution to PF and Other Expenses  Contribution to PF and Lighting  ADMINISTRATIVE & OTHER EXPENSES  Rent Rates, Taxes and Licences Rebates and Discounts Cower and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses  Directors' Sitting Fees Insurance Maintenance of Plant & Machinery Maintenance of Other Assets Constitutes Constitute of Assets Constitutes Company Tax Audit Com	3.36	1.7
Others  Cost of Sales-Parts & Accessories  Dening Stock Less: VAT Credit available on Opening Stock  Add: Purchases  Cost Closing Stock Less: Closing Stock Less: Closing Stock  Contribution to PF and Other Funds Contribution to PF and Other Expenses Contribution Contr		
Schedule No.11  COST OF SALES-PARTS & ACCESSORIES  Dening Stock	18.21	3.6
Schedule No.11  COST OF SALES-PARTS & ACCESSORIES  Opening Stock Less: VAT Credit available on Opening Stock  Add: Purchases Less: Closing Stock L	0.98	0.0
COST OF SALES-PARTS & ACCESSORIES  Depening Stock Less: VAT Credit available on Opening Stock  Add: Purchases  20,14 22,06 Less: Closing Stock 206 19,98 Schedule No.12 ESTABLISHMENT CHARGES Salaries, Allowances, Commission and Bonus Schetity Staff Welfare Expenses  63 Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  64 Contribution to PF and Other Funds Schedule No.13 ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees Insurance Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	207.42	77.0
Depening Stock		
Less: VAT Credit available on Opening Stock  1,96 Add: Purchases 20,14 22,06 Less: Closing Stock 206 19,98 Schedule No.12 ESTABLISHMENT CHARGES Salaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses 62 Schedule No.13 ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees Insurance Waintenance of Buildings Waintenance of Plant & Machinery Waintenance of Other Assets Donations Loss on account of Sale of Assets		
Add: Purchases  20,14 22,06 Less: Closing Stock  206 Schedule No.12 ESTABLISHMENT CHARGES Sclaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  62 Schedule No.13 ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Waintenance of Buildings Waintenance of Plant & Machinery Waintenance of Other Assets Donations Loss on account of Sale of Assets	1916.67	1,886.6
Add: Purchases  20,14 22,05 Less: Closing Stock  206 19,98 Schedule No.12 ESTABLISHMENT CHARGES Salaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Waintenance of Buildings Waintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	12.41	41.0
Add: Purchases  20,14 22,05 Less: Closing Stock  206 19,98 Schedule No.12 ESTABLISHMENT CHARGES Salaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Waintenance of Buildings Waintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	1,904.26	1,845.5
22,06 Less: Closing Stock  206 19,98 Schedule No.12 ESTABLISHMENT CHARGES Salaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  62 Schedule No.13 ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees Insurance Waintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	•	18,240.0
Less: Closing Stock  19,98 Schedule No.12 ESTABLISHMENT CHARGES Galaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  62 Schedule No.13 ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees Insurance Waintenance of Plant & Machinery Maintenance of Other Assets Conations Loss on account of Sale of Assets		20,085.6
19,98 Schedule No.12 ESTABLISHMENT CHARGES Galaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  62 Schedule No.13 ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees Insurance Maintenance of Buildings Maintenance of Other Assets Donations Loss on account of Sale of Assets	-	·
Schedule No.12 ESTABLISHMENT CHARGES Salaries, Allowances, Commission and Bonus Schedule No. 19 F and Other Funds Gratuity Staff Welfare Expenses  Schedule No.13 ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Other Assets Donations Loss on account of Sale of Assets	2067.3 9	1,916.6
ESTABLISHMENT CHARGES Salaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  Schedule No.13 ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Other Assets Donations Loss on account of Sale of Assets	9,985.42	18,168.9
Salaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  Schedule No.13  ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Other Assets Donations Loss on account of Sale of Assets		
Salaries, Allowances, Commission and Bonus Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  Schedule No.13  ADMINISTRATIVE & OTHER EXPENSES Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Other Assets Donations Loss on account of Sale of Assets		
Contribution to PF and Other Funds Gratuity Staff Welfare Expenses  62  62  63  64  65  66  66  67  67  68  68  68  68  68  68	513.83	490.1
Staff Welfare Expenses  Schedule No.13  ADMINISTRATIVE & OTHER EXPENSES  Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Other Assets Donations Loss on account of Sale of Assets	54.13	51.5
Staff Welfare Expenses  Schedule No.13  ADMINISTRATIVE & OTHER EXPENSES  Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees Insurance Maintenance of Buildings Maintenance of Other Assets Donations Loss on account of Sale of Assets	18.29	25.2
Schedule No.13  ADMINISTRATIVE & OTHER EXPENSES  Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Other Assets Donations Loss on account of Sale of Assets	40.66	40.9
ADMINISTRATIVE & OTHER EXPENSES  Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees Insurance Maintenance of Buildings Maintenance of Other Assets Donations Loss on account of Sale of Assets	626.91	607.8
Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets		
Rent Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets		
Rates, Taxes and Licences Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets		
Rebates and Discounts Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	70.90	84.0
Power and Lighting Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	22.29	29.2
Audit Fees: as Auditors for Tax Audit for Certification out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	99.49	89.9
for Tax Audit for Certification out of pocket expenses  Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets  Donations Loss on account of Sale of Assets	34.85	37.4
for Certification out of pocket expenses  Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets  Donations Loss on account of Sale of Assets	2.13	2.1
out of pocket expenses Directors' Sitting Fees nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	0.23	0.2
Directors' Sitting Fees Insurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	0.22	0.2
nsurance Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	0.13	0.1
Maintenance of Buildings Maintenance of Plant & Machinery Maintenance of Other Assets  Donations  Loss on account of Sale of Assets	2.70 7.90	2.7 8.0
Maintenance of Plant & Machinery Maintenance of Other Assets Donations Loss on account of Sale of Assets	29.00	39.9
Maintenance of Other Assets  Donations  Loss on account of Sale of Assets	4.26	39.8
Donations Loss on account of Sale of Assets	34.60	35.7 35.7
Loss on account of Sale of Assets	32.26	11.3
	0.63	0.4
Other Expenses 34	347.17	317.7
	688.76	662.6

#### **SCHEDULES**

	31.03.2007	31.03.2006
	Rs. in Lakhs	Rs. in Lakhs
Schedule No. 14		
INTEREST & FINANCE CHARGES / (RECEIPTS)		
Interest - Cash Credit	0.27	0.10
Finance Charges	3.28	1.63
	3.55	1.73
Less: Interest Receipts - Gross		
Others	5.69	8.08
(Tax Deducted at source Rs.0.91 lakhs, Previous year Rs. 1.43 lakhs)		
	(2.14)	(6.35)
Schedule No. 15		

#### NOTES ON ACCOUNTS

## 1. Significant Accounting Policies:

- (a) The accounts are presented on going concern basis under the historical cost convention, adopting accrual method of accounting and in accordance with the generally accepted accounting principles.
- (b) Sales are net of trade discounts, returns and exclusive of VAT/Sales Tax.
- (c) 1. Fixed Assets are valued at cost less depreciation.
  - 2. Depreciation has been provided based on written down value method, in accordance with Schedule XIV of the Companies Act, 1956.
  - 3. Individual assets costing less than Rs.5.000/- are depreciated in full in the year of purchase.
  - 4. Depreciation on lease hold assets are amortised over the period of lease.
- (d) Inventories are valued in line with the Accounting Standard (AS 2 ).Cost of inventories is net of VAT in States where ever VAT had been introduced from 01.04.2006.
- (e) Long term investments are carried at cost and provision for decline in value, if any, other than temporary, are made when ever necessary. Current Investments are stated at lower of cost or market value.
- (f) Liability towards Gratuity, encashment of leave to the employees are accounted on the basis of actuarial valuation.
- (g) Insurance claims are accounted as and when the claims are settled.
- (h) Deferred tax resulting from timing differences between book and tax profits is accounted for at the current rate of tax to the extent that the timing differences are expected to crystalise.

#### 2. Balance Sheet

- i) Balance with Scheduled Banks include:
  - (a) Fixed Deposits of Rs.2.37 lakhs (previous year Rs.2.37 lakhs).
  - (b) Unclaimed Dividend Bank Account Balance of Rs.79.98 Lakhs (previous year Rs.21.01 lakhs).
- ii) Liability provided for but contested in appeal ESI Contribution Rs.19.16 Lakhs (Previous year Rs.19.16 lakhs).
- iii) The components of Deferred Tax Liability / Asset as on 31.03.2007 are as follows:

	2006-2007	2005-2006
	Rs in lakhs	Rs in lakhs
Deferred Tax Liability		
Depreciation	78.16	51.71
Deferred Tax Asset:		
Other Provisions	17.57	15.29
Net Deferred Tax Liability	60.59	36.42
	Depreciation Deferred Tax Asset: Other Provisions	Deferred Tax Liability Depreciation 78.16 Deferred Tax Asset: Other Provisions 17.57

iv) Income Tax demands relating to prior years amounting to Rs. 274.43 Lakhs, had been paid in full. The process of appeal has begun and there is a fair chance of success.





## SCHEDULES

	Rs in lakhs	Rs in lakh
Profit & Loss Account		
Information for each class of goods purchased, sold and stocks	during the year	
Automobile Products and Accessories		
Opening Stock	1916.67	1886.61
Purchases	20148.55	18240.08
		20707.03
	2067.39	1916.67
-		
· · · · · · · · · · · · · · · · · · ·	46 50	15.00
		15.00 14.31
	•	4.05
		13.86
i eiquisites		47.22
h) Commission to non-whole time Directors		3.25
b) Commission to non whole time birectors		50.47
Computation of Net Profit in accordance with Section 198 read with Sections 349 and 350 of the Companies Act,1956 for the purpose of managerial remuneration.		
Net Profit as per Accounts	1639.36	1382.93
Add: Director's Remuneration	59.66	50.47
Directors' sitting fees (Other than Managing Director)	2.04	2.34
Loss on sale of Assets	0.63	0.49
	1701.69	1436.23
		1.72
Profit on Sale of Investments		3.68
	1680.12	1430.83
1.5% thereof ( previous year 1%)	25.20	14.31
Commission to Managing Director 1.25 % (Previous year 1%)	21.00	14.31
Commission to non-wholetime Directors	2.50	3.25
	Information for each class of goods purchased, sold and stocks of Automobile Products and Accessories Opening Stock Purchases Sales Closing Stock None of the individual items account for 10% or more of the total value of opening stock, purchases, sales and closing stock.  Remuneration to Directors:- a) Remuneration to Managing Director Salary Commission Contribution to Provident Fund & Other Funds Perquisites b) Commission to non-whole time Directors  Computation of Net Profit in accordance with Section 198 read with Sections 349 and 350 of the Companies Act,1956 for the purpose of managerial remuneration.  Net Profit as per Accounts Add: Director's Remuneration Directors' sitting fees (Other than Managing Director) Loss on sale of Assets Profit on Sale of Assets Profit on Sale of Investments  1.5% thereof ( previous year 1%) Commission to Managing Director 1.25 % (Previous year 1%)	Profit & Loss Account  Information for each class of goods purchased, sold and stocks during the year  Automobile Products and Accessories Opening Stock 1916.67 Purchases 20148.55 Sales 22702.44 Closing Stock 2067.39 None of the individual items account for 10% or more of the total value of opening stock, purchases, sales and closing stock.  Remuneration to Directors: a) Remuneration to Managing Director Salary Commission 21.00 Contribution to Provident Fund & Other Funds 4.46 Perquisites 15.20 For.16 b) Commission to non-whole time Directors 2.50  Computation of Net Profit in accordance with Section 198 read with Sections 349 and 350 of the Companies Act,1956 for the purpose of managerial remuneration.  Net Profit as per Accounts 1639.36 Add: Director's Remuneration 59.66 Director's Remuneration 59.66 Director's Remuneration 59.66 Loss on sale of Assets 0.63 Profit on Sale of Assets 3.36 Profit on Sale of Investments 18.21 1.5% thereof ( previous year 1%) 25.20 Commission to Managing Director 1.25 % (Previous year 1%) 21.00 Commission to Managing Director 1.25 % (Previous year 1%) 21.00

#### 4) General

i) Segment Reporting:

The company operates only in one business segment. viz. "Distribution of Automobile spare parts and accessories"

- ii) Related Party Disclosures
  - 1. Related parties:
    - a. Associates:

T V Sundram Iyengar & Sons Ltd

b. Key Management Personnel:Sri. N. Krishnan, Managing Director

2. The disclosure of related party transactions during the year and balances as on 31/03/2007 are as follows.

Rs in lakhs

Nature of Transaction	Associates	Key Management Personnel	Relatives of Key Management Personnel.
Sale of Goods Purchase of Goods Receiving Services Payable Balance Receivable Balance Remuneration	42.91	0.00	0.00
	12.72	0.00	0.00
	2.24	0.00	0.00
	1.50	0.00	0.00
	2.61	0.00	0.00
	0.00	57.16	0.74

- iii) There are no dues of more than 30 days to small scale industries.
- iv) Basic and diluted Earning Per Share (EPS) of Face Value of Rs.10/- each is calculated as under:

		2006-2007	2005-2006
Profit after Taxation	Rs. Lakhs	1093.36	906.94
Total Equity Shares outstanding at the end of the year Weighted average number of Equity Shares Earnings per share (Basic and Diluted) Face value per share	Nos. Nos. Rs. Rs.	4,159,800 4,159,800 26.28 10.00	4,159,800 4,159,800 21.80 10.00
v) Expenditure in foreign currency -			
Travelling & Subscription vi) Contingent Liability	Rs.Lakhs	1.03	1.08
- Sales Tax Liability disputed at various forums of appeal	Rs.Lakhs	15.40	15.98

vii) Previous year's figures have been re-grouped wherever necessary,to make them comparable.





### BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

I REGISTRATION DETAILS

Registration No.: L65991TN1954PLC000958 State Code 18

Balance Sheet Date 31-03-2007

II CAPITAL RAISED DURING THIS YEAR (Amount in Rs. Thousands)

Public Issue NIL Rights Issue NIL

Bonus Issue NIL Private Placement NIL

III POSITION OF MOBILISATION AND DEPLOYMENT OF FUNDS (Amount in Rs. Thousands)

Total Liabilities 864451 Total Assets 864451

**SOURCES OF FUNDS** 

Paid-up Capital 41598 Reserves & Surplus 738756

Secured Loans 78038 Unsecured Loans

Deferred Tax Liability 6059

APPLICATION OF FUNDS

Net Fixed Assets 104291 Investments 341552

Net Current Assets 418608 Misc. Expenditure

IV PERFORMANCE OF COMPANY (Amount in Rs. Thousands)

Turnover 2300335 Total Expenditure 2136399

(including other income)

Profit Before Tax (+) 163936 Profit After Tax (+) 109336

Earnings Per Share in Rs. 26.28 Dividend Rate 90%

V GENERIC NAME OF PRINCIPAL PRODUCT/SERVICE OF THE COMPANY(As per Monetary Terms)

ITC Code Not applicable

Product Description Sale and Distribution of Automotive Spares

## **CASH FLOW STATEMENT**

		2006-2007 Rs in lakhs)		2005-2006 Rs in lakhs)
A) Cash flow from Operating Activities				
a) Net Profit Before tax	1,639.36		1,382.93	
Adjustment for: Depreciation	62.90		63.84	
Interest & Finance Charges	3.28		1.63	
Interest Receipts - Gross	55			
Govt.	-		-	
Others	(5.69)		(8.08)	
Dividend Income				
Long Term	(95.22)		(10.41)	
Current	(89.65)		(61.16)	
Loss on Sale of Assets Profit on Sale of Assets	0.63 (3.36)		0.49 (1.72)	
Profit on Sale of Assets  Profit on Sale of:	(3.30)		(1.72)	
Long Term Investments	_		_	
Current Investments	(18.21)		(3.68)	
b) Operating Profit before Working Capital Changes Adjustment for:		1,494.04		1,363.84
Decrease/ (Increase) in Trade Receivables	(72.10)		(63.94)	
Decrease / (Increase) in Loans & Advances	(301.02)		(100.38)	
	-		,	
(Increase) / Decrease in Inventories	(213.67)	(22= 42)	14.37	(000.00)
(Decrease) / Increase in Trade Payable	(20.34)	(607.13)	(170.87)	(320.82)
c) Cash Generated from Operations		886.91		1,043.02
Direct taxes Paid	(454.18)		(499.63)	
		(454.18)		(499.63)
d) Cash flow before Extraordinary item		432.73		543.39
e) Extraordinary Item		-		-
Net Cash flow from Operating Activities		432.73		543.39
B) Cash flow from Investing Activities				
Sale of Fixed Assets	14.09		8.91	
Sale of Investments				
Long Term	-		_	
Current	1,543.65		1,064.26	
Dividend received				
Long Term	95.22		10.41	
Current	89.65		61.16	





## **CASH FLOW STATEMENT (Contd.)**

			2006-2007 Rs in lakhs)		2005-2006 Rs in lakhs)
Interest receive	d				
Govt.		-		-	
Others		5.69		8.08	
Purchase of Fix	ed Assets	(32.79)		(301.11)	
Purchase of :					
Long Term In	nvestments	-		(82.23)	
Current Inve	stments	(1,534.25)		(1,265.44)	
Net Cash used	in Investing Activities		181.26		(495.96)
C) Cash flow from	Financing Activities				
Borrowing / (	Repayment) of Cash Cred	it <b>143.60</b>		360.61	
Repayment of	of Fixed Deposits	-		(0.69)	
Interest paid	on Fixed Deposits	(0.14)		(0.14)	
Interest Othe	rs	-		-	
Finance char	rges	(3.28)		(1.63)	
Dividend Pai		(605.09)		(328.37)	
Net Cash flow f	rom Financing Activities		(464.91)		29.78
) Net Increase in	Cash & Cash Equivalent		149.08		77.21
Cash & Cash E	quivalent at beginning of th	ne year	694.79		617.58
Cash & Cash E	quivalent at the end of the	year	843.87		694.79
S Narayanan	Ananth Ramanujam	U Ravindranath		As per our	attached Report
Chairman	S Ravindran	Dy. General Manager	- Accounts		of even date M &SRINIVASAN red Accountants
N Krishnan Managing Director	S Prasad Directors	B Shanmugasundar Secretary	ram	Partne	dhmanabhan r ership No: 13291
Chennai 16 <sup>th</sup> July, 2007					

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#### REPORT ON CORPORATE GOVERNANCE

- 1. Company's Philosophy on Corporate Governance: The Company's Philosophy on Corporate Governance is to ensure transparent functioning of the Company in the conduct of its business. Management's goal is to enhance Shareholder value and stakeholders' interests through sound business decisions, prudent financial management and high standards of ethics in the organization.
- 2.1 Board of Directors: The Board comprises of six members. Out of this, five members are Non Executive Directors. The Board has one Executive Director, Sri N Krishnan, designated as Managing Director. Sri. S Narayanan is Non Executive Chairman. Sri S Ram, Sri Ananth Ramanujam, Directors represent the promoter group. Sri V Gopalakrishnan and Sri S Ravindran are the Independent Directors. The composition of the Board is in conformity with the listing requirements.

All Directors and Senior Management Personnel have affirmed compliance with the code of Conduct approved and adopted by the Board of Directors.

### 2.2 Attendance at Board meeting and last Annual General Meeting

During the financial year 2006-07, the Board met 6 times on 28<sup>th</sup> April 2006, 14<sup>th</sup> July 2006, 26<sup>th</sup> July 2006, 30<sup>th</sup> October 2006, 30<sup>th</sup> January 2007 and 9<sup>th</sup> March 2007. Details of attendance at Board Meetings, Annual General Meeting and details of Directorship in other Boards and Board Committees:

Nama	Attend Partic		No. of other Directorship & Committee membership / chairmanship other than IMPAL (as on 31.03.2007)		
Name	Board Meeting	Last AGM	Other Directorship	Committee Membership	Committee Chairmanship
Sri S Narayanan	4	Yes	3	-	1
Sri N Krishnan	6	Yes	-	-	-
Sri S Ram	6	Yes	9	3	1
Sri V Gopalakrishnan*	6	Yes	-	-	-
Sri Ananth Ramanujam	2	Yes	4	3	-
Sri S Ravindran	6	Yes	5	1	2

Note: 1. Other Directorship excludes Private Limited Companies and Foreign Companies.

2. Only Audit Committee, Shareholders/ Investors grievance committee & Remuneration Committee is reckoned for this purpose.

#### 3. Audit Committee:

The audit committee inter alia reviews the annual financial statements, unaudited quarterly financial results the adequacy of internal control systems, related party transactions & compliance to listing and other legal requirements relating to financial statements. Heads of Finance & Internal Audit are invitees to the Committee Meetings. The Committee also interacts with internal and statutory auditors on audit related issues.

During the year, the Audit committee met 5 times on 25<sup>th</sup> April 2006, 13<sup>th</sup> July 2006, 26<sup>th</sup> July 2006, 30<sup>th</sup> October 2006 and 30<sup>th</sup> January 2007 The composition and attendance particulars are as follows: -

Name	Position	No. of Meetings attended
Sri V Gopalakrishnan*	Chairman	5
Sri S Ravindran	Member	5
Sri N Krishnan	Member	5

<sup>\*</sup> Ceased to be a Director with effect from 30.04.2007





#### 4. Remuneration to Directors:

Directors of the Company are paid a sitting fee of Rs. 6000/- each for every meeting of the Board and Audit Committee.

## **Managing Director**

The Managing Director has been appointed on contractual terms for a period of five years. The remuneration package comprises of salary, allowances and perquisites. The quantum of commission payable to the Managing Director is decided by the Board of Directors for each financial year. The remuneration is within the limits prescribed under Schedule XIII to the Companies Act, 1956. Details of remuneration paid to Managing Director is as under: -

Rs in Lakhs

Nature of Payment	Sri N Krishnan, Managing Director
Salary	16.50
Commission	21.00
Sitting Fees	0.66
Contribution to Provident Fund & other Funds	4.46
Perquisites	15.20

#### **Remuneration to Non Executive Directors**

The Non- executive directors are being remunerated by way of sitting fees for every meeting of Board and Audit Committee.

The Non-Executive Directors are remunerated by way of commission within the ceiling of 1% of the net profits of the Company for each financial year as approved by the Board of Directors.

The details of remuneration paid and number of shares held by Non Executive Directors are as follows:-

Name of the Director	Sitting Fee	Commission	No. of shares held
Name of the Director	(Rs.)	(Rs.)	(as at 31.03.2007)
Sri S Narayanan	24,000	50,000	1608 <sup>1</sup>
Sri S Ram	36,000	50,000	9950²
Sri Ananth Ramanujam	12,000	50,000	18656 <sup>3</sup>
Sri V Gopalakrishnan	66,000	50,000	916
Sri S Ravindran	66,000	50,000	400

Number of shares held jointly with others 119744 257132 328624

#### 5. Shareholders / Investors grievance committee:

The Shareholders / Investors grievance committee was constituted to attend to shareholders and investors complaints from September 2001. The Committee consists of Sri S Narayanan and Sri N Krishnan as its members. Sri S Narayanan is the Chairman of the Committee.

Sri B Shanmugasundaram, Secretary of the company is the compliance officer. During the year under review, no investor complaints were received.

#### 6. General Body Meetings:

(a) Details of location and time of the last three Annual General Meetings

Year	Location	Date and time
th (	Music Academy	August 27, 2004 10 15 a.m.
50 <sup>th</sup> AGM (2003-04)	168, TTK Road, Chennai - 14	August 27, 2004 10.15 a.m.
- 4 St + G + 4 G = 4 G = 5	Music Academy	September 5, 2005 10.25 a.m.
51 <sup>st</sup> AGM (2004-05)	168, TTK Road, Chennai - 14	September 5, 2005 10.25 a.m.
52 <sup>nd</sup> AGM (2005-06)	Music Academy	August 30, 2006 10.30 a.m.
32 7 (2000 00)	168, TTK Road, Chennai - 14	

(b) Details of Special Resolutions passed in the previous three Annual General Meetings (AGM): -

Year	Date	Details of Special Resolution
50 <sup>th</sup> AGM (2003-04)	August 27, 2004	NIL
51 <sup>st</sup> AGM (2004-05)	September 5, 2005	NIL
52 <sup>nd</sup> AGM (2005-06)	August 30, 2006	Amendment to Articles of Association     Delisting of shares from Madras Stock Exchange

There was no requirement for seeking approval of the shareholders by a postal ballot in the above Meetings.

## 7. Disclosures:

- There were no materially significant related party transactions with the Company's Promoters, Directors, the Management or Relatives, which may have a potential conflict with the interest of the Company at large.
- There have been no instances of non-compliance by the Company on any matters relating to capital market, nor has any penalty / strictures been imposed on the Company by the Stock Exchange or SEBI or any other Statutory authority on such matters.
- All the mandatory requirements specified under Clause 49 of the Listing Agreement have been complied with.
- The Company proposes to adopt other non-mandatory requirements as and when necessary.

#### 8. Means of Communication:

- The quarterly unaudited financial results of the Company is being published in leading national newspapers such as Business Line, The Economic Times and in the vernacular (Tamil) newspaper in the prescribed format.
- Quarterly results, Annual results including the Annual Report, shareholding pattern are all available on our Company's website www.impal.net and also in SEBI's website - Electronic Data Information Filing & Retrieval (EDIFAR) http://sebiedifar.nic.in

### 9. General Shareholder Information:

a.	53 <sup>rd</sup> Annual General Meeting				
	- Date and Time - Venue	7 <sup>th</sup> September, 2007 – 10.25 A.M The Music Academy, 168 (Old No.306), T T K Road, Chennai 600 014			
b.	Financial Calendar (Tentative Annual General Meeting First quarter results ended Ju Second quarter results ending Third quarter results ending Fourth quarter results ending Audited results for the year en	ne 30, 2007 g September 30 2007 December 31, 2007 March 31, 2008	7 <sup>th</sup> September 2007 July, 2007 October, 2007 January, 2008 April, 2008 July, 2008		
C.	Period of Book Closure	From 30 <sup>th</sup> August 200	7 to 7 <sup>th</sup> September 2007 (Both days inclusive)		
d.	Dividend payment date	27 <sup>th</sup> March 2007 (Inte 15 <sup>th</sup> September 2007	·		
e.	Listing on Stock Exchanges*	National Stock Excha	nge of India Limited (NSE)		
f.	Stock Code a) Trading Symbol b) Demat ISIN Numbers in	NSDL & CDSL	NSE - IMPAL INE547E01014		

<sup>\*</sup>The Company's shares were de-listed from the Madras Stock Exchange with effect from 7<sup>th</sup> March 2007 pursuant to SEBI (Delisting of Securities) Guidelines, 2003 for voluntary Delisting.



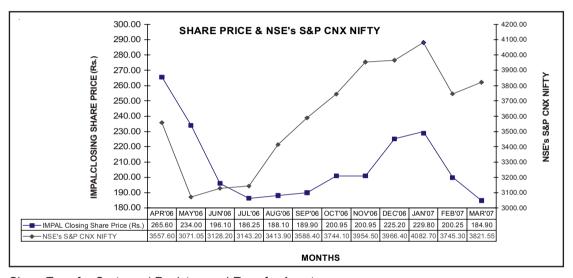


g. The Company has paid the listing fee up to the year 2007-08 to National Stock Exchange.

#### h. Market Price Data

MONTH		Apr -06	May-06	Jun-06	Jul-06	Aug-06	Sep-06	Oct-06	Nov-06	Dec-06	Jan-07	Feb-07	Mar-07
NSE*	HIGH	307.00	275.00	235.00	205.60	202.95	199.00	231.90	217.80	236.65	280.50	239.80	209.90
INOE	LOW	233.00	218.50	165.00	169.00	181.85	182.05	186.10	190.10	184.50	215.00	190.00	174.00

i. Share price performance in comparison to broad based indices: -



j. Share Transfer Systems / Registrar and Transfer Agents:

M/s Cameo Corporate Services Limited, Chennai, is Registrar and Transfer Agent for the Company providing connectivity with the NSDL and CDSL for demat services. They also handle physical share transfer and related services. The share transfer and other requests are processed within 15 days from the date of receipt subject to documents being complete in all respects.

Members are requested to send all their communications & documents pertaining to both shares in physical form & demateralised form to the Registrar at the following address:

M /S CAMEO CORPORATE SERVICES LIMITED

UNIT: IMPAL

V Floor, 'Subramanian Building'

#1, Club House Road Chennai – 600 002

Phone: 044 -28460390 (5 Lines)

Fax: 044 -28460129

Email: investor@cameoindia.com

Contact Person:

Sri R D Ramaswamy Designation: Director

Sri D Narasimhan

Designation: Senior Executive

(Shares)

## k. (i) Distribution of Shareholding pattern as on March 31, 2007

No. of Shares	Shareho	olders	No. of Shares		
nor or ondirec	Number	%	Number	%	
Upto 500	6173	87.80	955889	22.98	
501 - 1000	587	8.35	394858	9.49	
1001 -2000	145	2.06	200112	4.81	
2001 -5000	67	0.95	218186	5.25	
5001 -10000	25	0.36	207734	4.99	
10001 & above	34	0.48	2183021	52.48	
Total	7031	100.00	4159800	100.00	

#### (ii) Pattern of Shareholding as on March 31, 2007

S.No	Particulars	No. of shares held	% of total
1	Promoters	1952740	46.95
2	Non Residents (NRI)	26971	0.65
3	Corporate Bodies	101460	2.44
4	Resident Individuals	2078629	49.96
	Total	4159800	100.00

#### I. Dematerialisation of shares:

The trading in equity shares of the company is permitted only in dematerialised form. As of March 31, 2007 about 30.39% of total outstanding Shares have been dematerialised. Out of 2207060 equity shares held by the shareholders other than the promoters, 1244846 (forming 56.40 % of the non promoters shareholding) have been dematerialised upto 31st March 2007.

m. Outstanding GDRs/ADRs/Warrants or any convertible instruments, conversion date and likely impact on equity:

The Company has not issued GDRs /ADRs / Warrants or any convertible instruments.

n. Address for Correspondence and any assistance / clarification:

B Shanmugasundaram Company Secretary India Motor Parts & Accessories Limited 'Sundaram Towers' 3rd Floor # 46, Whites Road, Royapettah, Chennai – 600 014.	Tel: +91 44 28591433 Tel: +91 44 28524097 Fax: +91 44 28523009 E-mail: bss@impal.net
Designated email i.d. for investor complaints	bss@impal.net

N Krishnan Managing Director





# AUDITORS' CERTIFICATE ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE UNDER CLAUSE 49 OF THE LISTING AGREEMENT

To the Members of India Motor Parts & Accessories Limited

- We have reviewed the implementation of Corporate Governance procedures by INDIA MOTOR PARTS & ACCESSORIES LTD., for the year ended 31<sup>st</sup> March 2007 with the relevant records and documents maintained by the Company, furnished to us for our review and the report on Corporate Governance as approved by the Board of Directors.
- 2. The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to a review of the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
  - We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.
- On the basis of our review and according to the information and explanations given to us, the conditions
  of Corporate Governance as stipulated in Clause 49 of the listing agreement with the Stock Exchange
  have been complied with in all material respect by the Company.
- 4. As required by the Guidance Note issued by the Institute of Chartered Accountants of India, we have to state that there are no investors' grievance pending for a period exceeding one month against the Company as per the records maintained by the Company.

For Sundaram & Srinivasan Chartered Accountants

Chennai 13<sup>th</sup> July 2007 M Padhmanabhan
Partner
Membership No.13291

#### SHAREHOLDER INFORMATION:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER.
- 2. The proxy form duly stamped and executed, should be deposited at the Corporate Office of the Company atleast forty-eight hours before the time fixed for the commencement of the meeting.
- 3. The Register of Members and Share Transfer Books of the Company will remain closed from 30<sup>th</sup> August, 2007 to 7<sup>th</sup> September, 2007 (both days inclusive).
- 4. Members desiring any information as regards Accounts are requested to write to the Company atleast 7 days before the meeting so as to enable the Management to keep the information ready.
- 5. Pursuant to the erstwhile provisions of Section 205A of the Companies Act, 1956, all dividends up to the financial year 1993-94 and Interim Dividend for the financial year 1994-95, which remained unclaimed have been transferred to the General Revenue Account of the Central Government. Members, who have not encashed their dividend warrants for the said period, may claim the amount from the Registrar of Companies, Shastri Bhavan, #26 Haddows Road, Chennai 600 006.

The unclaimed dividends in respect of financial year 1994-95 (final dividend), 1995-1996 to 1999-2000 has been transferred to Investor Education and Protection Fund. As per provisions of Section 205C of the Companies Act, 1956, no claims will lie against the Company or the Investor Education and Protection Fund in respect of such unclaimed dividend amount transferred to the Fund.

Members who have not encashed their dividends for the financial year ended 31<sup>st</sup> March 2001 or any subsequent financial years are requested to lodge their claim with the Company / Share Transfer Agents. Reminders are sent to Members to claim their dividends before the amount is transferred to Investor Education & Protection Fund.

- 6. Shareholders may opt for receiving dividends through Electronic Clearing Service (ECS) for better convenience. The ECS application form is available in our website www.impal.net which may be downloaded for use. Such form is required to be duly filled in and sent to the company for registration.
- 7. Please bring the admission slip with you, duly filled and hand it over at the entrance of the meeting hall.
- 8. Members who are holding shares in identical order of names in more than one account are requested to intimate to the Registrar & Transfer Agents, the ledger folio of such accounts together with the share certificates to enable the Company to consolidate all the holdings into one account. The Share certificates will be returned to the Members after making necessary endorsement in due course.
- 9. Members, who are individuals may avail the facility of nomination as provided in Section 109A of the Companies Act, 1956 wherein a Member may nominate in the prescribed manner, a person to whom his shares in the company shall vest in the event of his demise. Where more than one person holds the shares jointly, the joint holder may together nominate a person to whom all the rights in the shares of the company shall vest in the event of demise of all the joint holders.